



FRANK MAHONEY
AWARD FOR EXCELLENCE IN REAL ESTATE



Association of Industrial Real Estate Brokers
www.aire-brokers.org

Association of Industrial Real Estate Brokers 2023 Frank Mahoney Award of Excellence Nomination

Nominee Name: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Mobile: _____

E-mail Address: _____

Eligibility and Criteria

- An industrial broker who acts with energy and integrity and personifies the conduct, principles and values AIRE envisions for its members. This is an award that celebrates commitment and character, not just financial success.
- An industrial broker with five (5) years or less experience as of December 31, 2022, and a current AIRE member or pending member inductee.

Years in commercial real estate business: _____ Year joined AIRE: _____

Application Components

- Nominating Broker: An AIRE Active Member broker not within the nominee's firm who will accompany the nominee through the application process.
- Nominating Broker's Statement: A written statement from the nominating broker asserting why the nominee should be considered for the award. The statement will address the nominee's competency, character, and integrity and how the nominee exemplifies the principles and values of AIRE. Limit the statement to 250 words.
- Cooperating Broker's Reference: A personal reference letter from an AIRE Active Member broker not within the nominee's firm, that completed a transaction with the nominee in 2022.

- Service Provider Reference: A reference letter from a service provider (architect, contractor, etc.) that the nominee interacted with during the year. The service provider does not have to be an AIRE member.
- Manager Reference: A reference letter from the nominee’s managing broker, direct supervisor or team leader describing the nominee’s credentials and worthiness to be considered for the award.
- Personal Statement: An overview written by the nominee describing his/her active charitable and service participation and non-business-related personal interests during the past year, illustrating the nominee’s commitment to the community and work/life balance.
- Transaction Credentials: A list of transactions completed within the last year including tenant or transaction name or property address, area (SF), transaction dollar value and the percentage share of the commission credited to the nominee, audited, and approved by the nominee’s CFO, manager or superior (see exhibit A). *Please note this will be used as supporting information only and will not be heavily considered in the selection process.*

Nominating AIRE Broker Name: _____

Nominating AIRE Broker Signature: _____

Nominee’s Manager/Superior Name: _____

Nominee’s Manager/Superior Signature: _____

All nominations and accompanying information must be received by October 2, 2023. Please submit via email or deliver originals to:

Mark Deady, CCIM
 AIRE Vice President
 Newmark
 8750 W. Bryn Mawr, Suite 350
 773-957-1443
mark.deady@nmrk.com

